Limpopo Gambling Board



Quarterly Annual Performance Plan 3rd Quarter 2020/2021 Report

Submitted By:

Ms. M. Molepo Acting Chief Financial Officer

l Officer 29/01/2021

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Mr. M.G Makoko Chief Executive Officer

Approved By:

29/01/2021

Date

Date

| Performance Indicator | Annual Target | Previous Quarter Performance | Target for the Quarter (3rd) | Actual | Gaps | Reasons |
|-------------------------------------------------------------------------------------------|-------------------|------------------------------------|------------------------------------|--------|----------------------|-------------------------------------------|
| The pu | rpose of this pro | | nme 1: Govern | | lirection to the Boa | ard. |
| Number of Established corporate social investment projects implemented | 0 | 0 | 0 | 0 | 0 | Original APP amended due to budget cut |
| Percentage of compliance to disclosure of interests by the Board | 100% | 100% | 100% | 100% | 0% | None |
| Percentage of compliance to disclosure of financial interests by the Executive Management | 100% | 0% | 0% | 0% | 0% | None |
| The purpose of | of this programm | | amme 2: Finar nancial and adr | | port to all (04) pro | grammes. |
| Unqualified Audit outcome | 1 | 1 | 0 | 0 | 0 | None |
| Percentage of Performance agreements developed | 100% | 0% | 0% | 0% | 0% | None |

| Performance Indicator | Annual Target | Previous Quarter Performance | Target for the Quarter (3rd) | Actual | Gaps | Reasons |
|-------------------------------------------------------------------------------------|------------------|------------------------------------|------------------------------------|--------|------|----------------------------------------------|
| Percentage of annual performance assessment conducted | 100% | 0% | 100% | 100% | 0% | None |
| Percentage of LGB newly appointed employees whose qualifications are verified | 100% | 0% | 100% | 0% | 0% | None (No new employees were appointed) |
| Percentage of vacancies on organogram maintained below the acceptable norm | 0% | 0% | 0% | 0% | 0% | Original APP amended due to budget cut |
| Percentage of personnel trained according to the work skills plan | 0% | 0% | 0% | 0% | 0% | Original APP amended due to budget cut |
| Percentage of invoices paid within 30 days of receipt | 100% | 100% | 100% | 100% | 0% | None |

| Performance Indicator | Annual Target | Previous Quarter Performance | Target for the Quarter (3rd) | Actual | Gaps | Reasons | | | |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------------------------|------------------------------------|--------|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| Programme 3: Compliance The purpose of this programme is to: Promote responsible gambling through visibility and awareness, To ensure that gambling activities are compliant with relevant Legislations. | | | | | | | | | |
| Number of responsible gambling campaigns conducted | 0 | 0 | 0 | 0 | 0 | Original APP amended due to budget cut | | | |
| Number of research projects completed | 0 | 0 | 0 | 0 | 0 | Original APP amended due to budget cut | | | |
| Percentage of key employee applications processed within the standard timeframe of 4 months | 100% | 100% | 100% | 61% | -39% | Reasons for Under- Achievement:1. Incomplete applications2. Covid 19 Lockdown3. No electronic system in place to prioritize in terms of first in first out. | | | |
| Percentage of corporate applications processed within the standard timeframe of 6 months | 100% | 100% | 100% | 100% | 0% | None | | | |
| Number of compliance inspections conducted | 23 | 04 | 09 | 09 | 0 | None | | | |

| Performance Indicator | Annual Target | Previous Quarter Performance | Target for the Quarter (3rd) | Actual | Gaps | Reasons |
|-------------------------------------------------------------------------|------------------|------------------------------------|------------------------------------|--------|-------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Number of compliance audits conducted | 22 | 05 | 09 | 14 | +05 | Reasons for Over- Achievement: Five Bookmaker Compliance Audits from 2019/20 were finalised during the 3 rd quarter. The reports were outstanding due to COVID19 Lockdown. |
| Number of Stakeholder engagement sessions held | 2 | 0 | 01 | 1 | 0 | None |
| Number of formal Collaborations established | 1 | 01 | 0 | 0 | 0 | None |
| The | purpose of this | | e 4: Law Enfor reduce illegal g | | hout the Province | |
| Number of investigations conducted on illegal gambling activities | 25 | 10 | 05 | 22 | +17 | Reasons for Over- Achievement: More Investigations were conducted, due to invitations from SAPS and the increase in number of illegal gambling activities throughout the Province. |

| Performance Indicator | Annual Target | Previous Quarter Performance | Target for the Quarter (3rd) | Actual | Gaps | Reasons |
|-----------------------------------------------|------------------|------------------------------------|------------------------------------|--------|------|-------------------------------------------|
| Number of crime awareness campaigns conducted | 0 | 0 | 0 | 0 | 0 | Original APP amended due to budget cut |

BUDGET VS ACTUAL FOR THE PERIOD OCTOBER TO DECEMBER 2020

| PROGRAMME | MAIN APPROPRIATION 2020/21 | ADJUSTED BUDGET FOR 2020/21 | ACTUAL EXPENDITURE AS AT 31 December 2020 | CASH FLOW PROJECTION AS AT 31 December 2020 | VARIANCE BETWEEN ADJUSTED BUDGET AND ACTUAL SPENDING | % SPENDING AGAINST ADJUSTED APPROPRIATION | %SPENDING AGAINST CASH FLOW PROJECTIONS |
|------------------------------------------------------------------------------------------------------------------------|----------------------------------|-----------------------------------|----------------------------------------------------|------------------------------------------------------|------------------------------------------------------------------------|----------------------------------------------------|--------------------------------------------------|
| | L | | 2020/2 | | 4.245 | 700/ | 11.00 |
| GOVERNANCE | 11 876 | 6 378 | 5 063 | 4 429 | 1 315 | 79% | 114% |
| FINANCE | 11 325 | 8 302 | 6 491 | 8 163 | 1 811 | 78% | 80% |
| HUMAN RESOURSE INFORMATION | 4 573 | 4 118 | 2 927 | 2 574 | 1 191 | 71% | 114% |
| TECHNOLOGY LAW | 3 033 | 2 884 | 2 700 | 1 657 | 184 | 94% | 163% |
| ENFORCEMENT | 7 624 | 5 577 | 3 957 | 4 350 | 1 620 | 71% | 91% |
| COMPLIANCE SUPPLY CHAIN | 19 434 | 14 595 | 10 872 | 11 711 | 3 723 | 74% | 93% |
| MANAGEMENT | 20 456 | 19 527 | 14 362 | 14 691 | 5 165 | 74% | 98% |
| TOTAL | 78 321 | 61 381 | 46 372 | 47 575 | 15 009 | 76% | 97% |
| ECONOMIC CLASSIFICATION COMPENSATION OF EMPLOYEES GOODS AND SERVICES PAYMENT OF CAPITAL ASSETS | 46 480 31 521 320 | 37 780 23 561 40 | 28 451 17 451 470 | 29 611 17 907 57 | 9 329 6 110 -430 | 75% 74% 1175% | 96% 97% 0% |
| TOTAL | 78 321 | 61 381 | 46 372 | 47 575 | 15 009 | 76% | 97% |

| items | MAIN APPROPRIATION 2020/21 | ADJUSTED BUDGET FOR 2020/21 | ACTUAL EXPENDITURE AS AT 31 December 2020 2020/21 | CASH FLOW PROJECTION AS AT 31 December 2020 | VARIANCE BETWEEN ADJUSTED BUDGET AND ACTUAL SPENDING | % SPENDING AGAINST ADJUSTED APPROPRIATION | %SPENDING AGAINST CASH FLOW PROJECTIONS |
|------------------|----------------------------------|-----------------------------------|---------------------------------------------------------------|------------------------------------------------------|------------------------------------------------------------------------|----------------------------------------------------|--------------------------------------------------|
| LEASE | 1 | | 2020/21 | | | | |
| MANAGEMENT | 8 608 | 8 608 | 8 608 | 8 608 | 0 | 100% | 100% |
| CORPORATE | | | | 0 000 | • | 10070 | 200/0 |
| SERVICE | | | | | | | |
| INVESTMENT (CSI) | 3 085 | 0 | 0 | 0 | 0 | 0% | 0% |
| COMPLIANCE | 2 844 | 0 | 0 | 0 | 0 | 0% | 0% |
| CRIME AWARENESS | 700 | 0 | 0 | 0 | 0 | 0% | 0% |
| | 15 237 | 8 608 | 8 608 | 8 608 | 0 | 100% | 100% |

| | MAIN APPROPRIATION 2020/21 | ADJUSTED BUDGET FOR 2020/21 | ACTUAL REVENUE COLLECTED AS AT 31 December 2020 | CASH FLOW PROJECTION AS AT 31 December 2020 | VARIANCE BETWEEN ADJUSTED BUDGET AND ACTUAL SPENDING | %collection against adjusted appropriation | % spending against Projections |
|----------------|----------------------------------|-----------------------------------|----------------------------------------------------------------|---------------------------------------------------------|------------------------------------------------------------------------|--------------------------------------------------|--------------------------------------|
| Revenue | | | | | | | |
| LEVIES | 107 000 | 62 000 | 41 390 | 80 250 | 20 610 | 67% | 52% |
| ANNUAL LICENCE | | | | | | | |
| FEES | 10 578 | 9 576 | 9 158 | 10 578 | 418 | 96% | 87% |
| INTEREST | 1 370 | 765 | 464 | 1 027 | 301 | 61% | 45% |
| OTHER SALES | 3 535 | 615 | 844 | 2 645 | -229 | 137% | 32% |
| | 122 483 | 72 956 | 51 856 | 94 500 | 21 100 | 71% | 55% |

EXECUTIVE SUMMARY

| ITI | EM | SPENDING | ROOT CAUSE | INTERVENTIONS | PROGRESS | | TIMEFRAME & RESPONSIBILITY |
|-----|--------------------|-------------------------|--------------------------------------|---------------|-----------|--------|-------------------------------|
| Α. | Compensation of | R29.6 million | Request for the funds for the | N/A | N/A | | N/A |
| | Employees | cumulative cash flow | month of December was | | | | |
| | | requested from LEDET | inclusive of 13 th cheque | | | | |
| | | and spent R28.4 million | savings which were paid to | | | | |
| | | which is | employees. Entity might | | | | |
| | | 96 %. The Board has | have requested a higher | | | | |
| | | underspent by 4%. | amount for the month. This | | | | |
| | | | will be corrected in the | | | | |
| | | | following month. | | | | |
| В. | Number of vacant | Advertised | Short listed | Interviewed | Screening | Filled | Not yet filled and |
| | posts -20/21 | | | | | | shortlisted |
| | | | | | | | |
| | 6 | 3 | 0 | 0 | 0 | 2 | 0 |
| C. | Goods and Services | R17.9 million | The IYM template does not | N/A | | | N/A |
| | | cumulative amount was | provide for accruals | | | | |
| | | requested from LEDET | therefore commitments | | | | |
| | | and R17.4 million was | cannot be recognised during | | | | |
| | | spent which is 97%, the | the period of occurrence. | | | | |
| | | Board has underspent | | | | | |
| | | by 3%. | | | | | |
| | | | | | | | |

| ITE | M | SPENDING | ROOT CAUSE | INTERVENTIONS | PROGRESS | TIMEFRAME & RESPONSIBILITY |
|-----|---------------------------|-------------------------|--------------------------------|---------------|----------|-------------------------------|
| D. | Transfers and | N/A | N/A | N/A | N/A | N/A |
| | Subsidies | | | | | |
| Ε. | Payment for Capital | R0.57 million | N/A | N/A | N/A | N/A |
| | Assets | cumulative cash flow | | | | |
| | | requested amounts | | | | |
| | | from LEDET and R | | | | |
| | | 0.470 million has been | | | | |
| | | spent. | | | | |
| F. | Conditional Grants | R8.6 million cumulative | N/A | N/A | N/A | N/A |
| | | amount was requested | | | | |
| | | from LEDET and R8.6 | | | | |
| | | million was spent which | | | | |
| | | is 100%. | | | | |
| G. | Infrastructure | N/A | N/A | N/A | N/A | N/A |
| Η. | Own Revenue | Total Revenue | There has been limited to no | N/A | N/A | Ongoing |
| | | projected amounts of | service offered by the | | | |
| | | R94.5 million and | operators and hence the | | | |
| | | actual collection of | collection of revenue is quite | | | |
| | | R51.8 million which is | minimal. A good collection is | | | |
| | | 55%. Levies cumulative | in relation to the annual | | | |
| | | projections amount to | license fees. | | | |
| | | R80.2 million and | | | | |

| ITEM | SPENDING | ROOT CAUSE | INTERVENTIONS | PROGRESS | TIMEFRAME & RESPONSIBILITY |
|------|-------------------------|------------|---------------|----------|-------------------------------|
| | collected Levies of | | | | |
| | R41.4 million, which is | | | | |
| | 52%, which is | | | | |
| | surrendered monthly to | | | | |
| | the shareholder. | | | | |
| | Annual license fees | | | | |
| | were projected at | | | | |
| | R10.6 million and | | | | |
| | actual amount collected | | | | |
| | to date amounted to | | | | |
| | R9.2 million which is | | | | |
| | 87%, the funds are | | | | |
| | surrendered at year | | | | |
| | end. | | | | |

ANALYSIS

<u>Grant</u>

 Grant has been requested by the entity to be able to fund fixed costs of the entity. This is requested from the shareholder monthly. The grant allocation of the current year has been reduced from R 78 million to R 61 million, with the reduction being directed to funding Covid.

Own Revenue

• Own revenue has not been performing due to Covid-19; however, it has been picking up in this quarter.

<u>COE</u>

• Spending of employee cost is in line with the budgeted figures. In this quarter the 13th cheque savings were paid to employees.

Goods and Services

• Spending under goods and services has slightly increased and above what was requested mainly due to commitments from the previous financial year.

Depreciation

• Depreciation is in line with the expectations as per budget.

Capital

• For the budget allocated in the current year no funds have been used for capital expenses. The expense that has been incurred is in relation to a prior year commitment.

HIGHLIGHTS, CHALLENGES AND INTERVENTIONS

FINANCE UNIT

Highlights

• Collection of levies has increased in the 3rd quarter as compared to the 2nd quarter.

Challenges

• Making deliverables possible through the tight budget.

Interventions

• Trying to re-prioritse spending.

COMPLIANCE UNIT

Highlights

- A Memorandum of Understanding finalised with the National Lotteries Commission, in line with the "Number of formal Collaborations established" Key Performance Indicator.
- 148 Employee Licences were issued during the quarter. 222 employee licence applications were received during the quarter.
- 4 Corporate Licences (LPM Site licences) were issued in November 2020. 5 more approved in December 2020.

Challenges

- Budget restrictions, resulting in an inability to carry out some operational regulatory activities.
- Lack of electronic application system for issuing of licences.

Interventions

• Depending on the type of regulatory activity, Licensees have been requested to keep full record of all the activities that would have required the presence of an Official of the Board to finalize.

LAW ENFORCEMENT UNIT

Highlights

• Two illegal Lotteries around Hlanganani, one in Saselemane were raided and closed. One illegal online gambling site in Polokwane was raided and closed down.

Challenges

 Due to Covid-19 Pandemic and its regulations, fewer investigations on illegal gambling activities were conducted as the focus was on invitations received from SAPS members in the forms of complaints from communities.

Interventions

• More investigations need to be conducted, which will require more budget.

HUMAN RESOURCES UNIT

Highlights

• Successful completion of the year and a half term with the Sondela Interns.

Challenges

 As the Board are not able to fill the vacant position of Office Assistant, cleaning of the offices according to the COVID-19 Regulations are a challenge.

Interventions

• Appointment of outsourced cleaning services, which are cost effective till appointment can be finalized.

SUPPLY CHAIN UNIT

Highlights

- All invoices were paid within 30 days.
- Two bids have been finalized as per the approved 2019/20 procurement plan.

Challenges

• None.

Interventions

None.